

**Association Signs Alliance with the Commercial Board of REALTORS** – The Southwestern Michigan Association of REALTORS (SWMAR) has signed a Commercial Benefits Alliance Agreement with the Commercial Board of REALTORS (CBOR) located in Brighton, Michigan. CBOR is a Commercial Board of REALTORS attracting Commercial Brokers and Agents throughout Michigan as Members. This Agreement allows REALTOR Members from SWMAR, who participate in the Alliance Agreement, to receive benefits from CBOR and to participate in the Commercial Property Information Exchange (CPIX). CPIX is a computerized database for Commercial and Industrial properties and contains properties throughout Michigan. There are no offers of compensation in CPIX so it is not an MLS.

SWMAR Members who participate in this program will have the rights and benefits of a Secondary Member of CBOR which include the following:

1. access to, use of and participation in CPIX
2. the programs available to CBOR Members
3. invitation to participate at all CBOR events at pricing for Secondary Members
4. a subscription to the CBOR newsletter
5. the right to use any CBOR published Commercial Contracts and Forms
6. Right to vote

How does a SWMAR Member participate in this program? They obtain and complete the Enrollment form from the Association Office and submit it to SWMAR along with a check for the prorated fees.

What are the fees for this program? There is a \$50.00 Initiation fee. This fee is being waived for anyone enrolling in the program prior to December 31, 2006. The Annual Dues for the CBOR Membership is \$115.00 and is due and payable on January 1<sup>st</sup> each year. The quarterly CPIX fee is \$120.00 billed quarterly. If a SWMAR Member has the CCIM designation the quarterly CPIX fee is \$35.00.

	<b>CBOR/CPIX Fee Schedule</b>				
	<b>Monthly Enrolling</b>				
	<b>September</b>	<b>October</b>	<b>November</b>	<b>December</b>	<b>January</b>
Initiation Fee	0	0	0	0	\$50.00
CBOR Dues	\$47.90	\$38.32	\$28.74	\$19.16	\$115.00
CPIX Fee	\$40.00	\$120.00	\$80.00	\$40.00	\$120.00
CPIX For					
CCIM	\$11.67	\$35.00	\$23.34	\$11.67	\$35.00

If you have any questions about this new Commercial Service program, please contact the Association Office.